

COMPANY PROFILE

Since its establishment in 1904 as a mover of coal and ice, Nelson Westerberg has strategically broadened the scope of its services to become a top industry leader in providing global relocation services to corporations, families, and the military.



STRUCTURE & FINANCIALS:

- Established 1904 by Westerberg (and Nelson) family; Veteran-Owned Business
- Financially stable S Corporation: \$78 million consolidated 2008 revenue
- Consistently ranks within top 250 privately held corporations in Illinois
- Illinois location awarded single largest agent in Atlas domestic network in 2008 (2007 Atlas domestic network revenue totaled \$942 million); CEO John Westerberg on Atlas Board of Directors since 1978

GLOBAL CAPACITY:

- Over 13,000 domestic and international moves managed in 2008
- Workforce of 250 employees; 120 owner-operators (drivers)
- Fleet of over 400 tractors, trailers and straight trucks
- 250,000 sq. ft. warehouse space: climate control, pallets, sprinkler systems
- Coast-to-coast operations in Atlanta, Chicago, Dallas, Los Angeles, New York
- International FIDI/FAIM network of over 500 agents
- Domestic Atlas network of over 400 agents

SERVICES:

Worldwide relocation services including policy and program development; navigation of customs, tariffs, cultural issues; freight forwarding and tracking:

- International and domestic relocations for transferees moving in groups or individually
- Move management for employees, military, government
- Storage and warehouse management
- Commercial services that include office moves and specialized transport for high-risk items; tradeshow
- Records management and storage for businesses
- Premier residential services

